

Week	Session	Program Content
Day-1	Session-1	Introduction Purpose of the BABOK® Guide - What is Business Analysis? - Who is a Business Analyst? - Structure of the BABOK® Guide
	Session-2	Business Analysis Key Concepts The Business Analysis Core Concept Model™ - Key Terms - Requirements Classification Schema - Stakeholders - Requirements and Designs
Day-2	Session-3	Business Analysis Planning and Monitoring Plan Business Analysis Approach - Plan Stakeholder Engagement
	Session-4	Business Analysis Planning and Monitoring Plan Business Analysis Governance - Plan Business Analysis Information Management - Identify Business Analysis Performance Improvements
Day-3	Session-5	Elicitation and Collaboration Prepare for Elicitation - Conduct Elicitation - Confirm Elicitation Results - Communicate Business Analysis Information - Manage Stakeholder Collaboration
	Session-6	Requirements Life Cycle Management Trace Requirements - Maintain Requirements - Prioritize Requirements - Assess Requirements Changes - Approve Requirements
Day-4	Session-7	Strategy Analysis Analyze Current State - Define Future State - Assess Risks - Define Change Strategy
	Session-8	Requirements Analysis and Design Definition Specify and Model Requirements - Verify Requirements - Validate Requirements
Day-5	Session-9	Requirements Analysis and Design Definition Define Requirements Architecture - Define Design Options - Analyze Potential Value and Recommend Solution
	Session-10	Solution Evaluation Measure Solution Performance - Analyze Performance Measures
Day-6	Session-11	Solution Evaluation Assess Solution Limitations - Assess Enterprise Limitations - Recommend Actions to Increase Solution Value
	Session-12	Underlying Competencies Analytical Thinking and Problem Solving - Behavioural Characteristics
Day-7	Session-13	Underlying Competencies Business Knowledge - Communication Skills - Interaction Skills - Tools and Technology
	Session-14	Techniques-I Acceptance and Evaluation Criteria - Backlog Management - Balanced Scorecard - Benchmarking and Market Analysis - Brainstorming - Business Capability Analysis - Business Cases - Business Model Canvas - Business Rules Analysis - Collaborative Games
Day-8	Session-15	Techniques-II Concept Modelling - Data Dictionary - Data Flow Diagrams - Data Mining - Data Modelling - Decision Analysis - Decision Modelling - Document Analysis - Estimation - Financial Analysis

Week	Session	Program Content
	Session-16	Techniques-III Focus Groups - Functional Decomposition - Glossary - Interface Analysis - Interviews - Item Tracking - Lessons Learned - Metrics and Key Performance Indicators (KPIs) - Mind Mapping - Non-Functional Requirements Analysis
Day-9	Session-17	Techniques-IV Observation - Organizational Modelling - Prioritization - Process Analysis - Process Modelling - Prototyping - Reviews - Risk Analysis and Management - Roles and Permissions Matrix - Root Cause Analysis
	Session-18	Techniques-V Scope Modelling - Sequence Diagrams - Stakeholder List, Map, or Personas - State Modelling - Survey or Questionnaire - SWOT Analysis - Use Cases and Scenarios - User Stories - Vendor Assessment – Workshops
Day-10	Session-19	Perspectives The Agile Perspective - The Business Intelligence Perspective
	Session-20	Perspectives The Information Technology Perspective - The Business Architecture Perspective - The Business Process Management Perspective